



**Washington Youth Soccer**  
 7100 Fort Dent Way, Suite #215  
 Tukwila, WA 98188-7500  
 www.WashingtonYouthSoccer.org  
 PHONE (253) 4-SOCCER · TOLL FREE 1-877-424-4318



**Board of Directors Meeting Agenda**  
 7100 Fort Dent Way, Suite 215, Tukwila, WA 98188

Thursday, March 2, 2023 | 12:00-1:00pm PT | Virtual

Attendance: Felipe Mendez, Chris Stiles, Leah Gray, Jane McGillivray, Jill Christiansen, Lamar Neagle, Lane Smith, Lauren Pendergraft, Matt Folsom, Rich Austin, Roger Levesque

- 1. Meeting Called to Order Chris Stiles
- 2. Roll Call Jane McGillivray

Present: Chris Stiles, Jane McGillivray, Lauren Pendergraft, Jill Christiansen, Lamar Neagle, Matt Folsom

Not Present: Felipe Mendez, Leah Gray, Lane Smith, Rich Austin

3. Approval of Minutes | January 27, 2023

Approved/quorum present

- 4. Financials | January 2023 Chuck Porter

Player registration is up from last year.

BOD will receive Financials earlier ahead of mtg to review.

- 5. Program Updates Roger Levesque

- A. WYS Cups

All but State Cup have numbers up, State Cup numbers due to other competitive offerings.

Roger to check in with Abbas re: Spokane Shadow teams in Cups.

- B. Elite Player Development | Portugal Update

Only 2 staff members going with the teams, goal is to break even.

- C. COAFF | Field Funding Initiative

Communicate Communicate Communicate so no surprises for the membership.

- D. Other

- 7. AOB All

WASRC discussion, follow up next meeting and Bylaw change proposal

BOD member search required for Felipe and Jill rolling off in May.

**Board of Directors**

Felipe Mendez, *President*   Chris Stiles, *Vice President*   Jane McGillivray, *Secretary*   Leah Gray, *Treasurer*

Rich Austin   Jill Christiansen   Matt Folsom   Lamar Neagle   Lauren Pendergraft   Lane Smith   Roger Levesque, *Executive Director*



**Washington Youth Soccer**  
7100 Fort Dent Way, Suite #215  
Tukwila, WA 98188-7500  
www.WashingtonYouthSoccer.org  
PHONE (253) 4-SOCCER · TOLL FREE 1-877-424-4318



8. Adjournment

Chris Stiles

--

### **Next Meeting:**

**Date:** Thursday, March 23, 2023 – confirmed

**Time:** 12:00p to 1:00p PT

**Location:** WYS HQ / Virtual

### **Board of Directors**

Felipe Mendez, *President*   Chris Stiles, *Vice President*   Jane McGillivray, *Secretary*   Leah Gray, *Treasurer*

Rich Austin   Jill Christiansen   Matt Folsom   Lamar Neagle   Lauren Pendergraft   Lane Smith   Roger Levesque, Executive Director

# WASHINGTON YOUTH SOCCER

Board Meeting | March 2, 2023







# ELITE PLAYER DEVELOPMENT | PORTUGAL 2023



## Travel Roster:

- Boys 2009 | 18 players
  - Coach | Chalise Baysa
  - Manager
- Girls 2008 | 18 Players (11 signed up currently)
  - Coach | Axel Flaten
  - Manager
- Two (2) WYS Staff Members
  - Mutanda Kwelese | EPD Director of Coaching
  - Roger Levesque | Executive Director

**Travel Total: 42**

## Program Details:

- **1st Experience, Train with Sporting Club Portugal (SCP) Academy.**
  - Lisbon, Portugal | April 1-4, 2023
  - Training will be led by SCP Academy Coaching Staff on the Club Training Grounds. SCP Academy is known for top instruction and is recognized as a feeder program for the biggest European Clubs. Many top players have come out of SCP Academy in the last two decades, including Cristiano Ronaldo, Luis Figo, Futre, Nani, Moutinho, Simao, Quaresma and Rui Patricio among many others.
- **2nd Experience, Participate in the Iber Cup**
  - Cascais, Portugal | April 5-9, 2023
  - A world-renown tournament allows players to face European competition, including some of Portugal's top Clubs like Benfica and SCP.

WASHINGTON YOUTH SOCCER  
RESPECT

WASHINGTON YOUTH SOCCER



PASS





## Complete:

- 2022 Recreational Cup | Dec 11-12, 2022
- 2023 Founders Cup | Feb 4-5, 2023
- 2023 Boys HS Cups | Feb 11-12, 2023
  - Presidents Cup &
  - State Championships

## Upcoming:

- 2023 U9-U11 Presidents Cup | April 28-30, 2023
- 2023 U12-14 Cups | May 5-7, 2023
  - Presidents Cup & State Championships
- 2023 Girls HS Cups | May 12-14, 2023
  - Presidents Cup & State Championships

## By The Numbers: Current Year (Previous Year)

- 2022 Recreational Cup | Number of Teams: 99 ( )
- 2023 Founders Cup | Number of Teams: 296 (286)
- 2023 Presidents Cup | Number of Teams: 547 (521)
- 2023 State Championships | 118 (132)

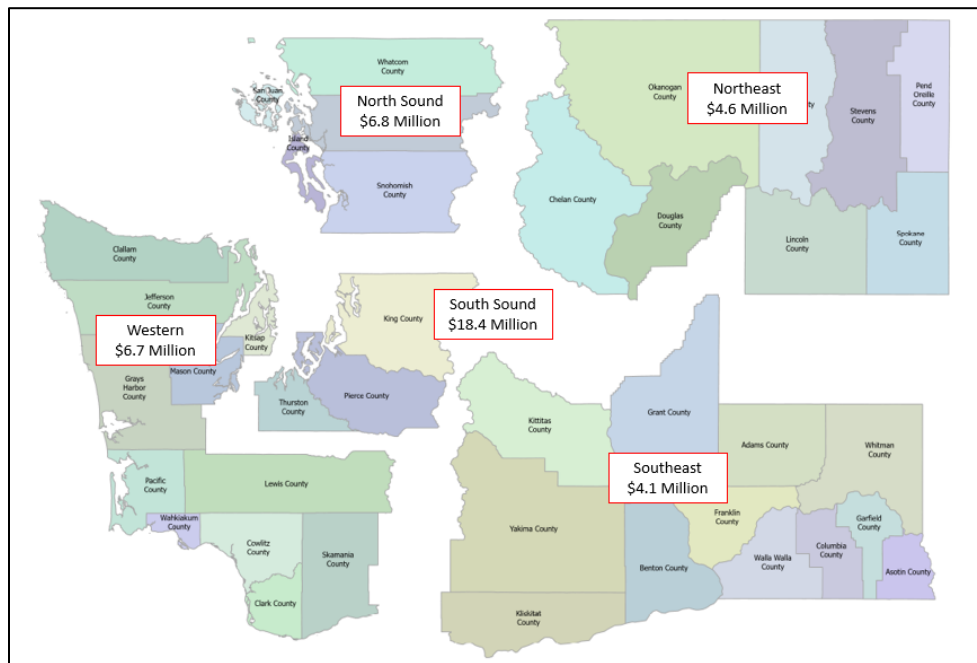
\*\*\*Net increase of 22 Teams for FC, PC, and SC.





# FIELD DEVELOPMENT | UPCOMING GRANT OPPORTUNITY

The Community Outdoor Athletic Facilities Fund (COAFF) shall improve meaningful access to community outdoor athletic facilities for underserved communities statewide. Funding for this program is excess revenues from the bond effort approved by voters in 1997 to build the Seahawks stadium in Seattle WA. There is currently ~\$43 million available for projects, which must be administered consistent with the funding statute RCW 43.99N.060(4).



## Available Funding By Region and Project Type

| Region      | Region Total | Each Project Types each Receives: |
|-------------|--------------|-----------------------------------|
| Western     | \$6,689,908  | \$2,229,969                       |
| South Sound | \$18,399,736 | \$6,133,245                       |
| North Sound | \$6,803,825  | \$2,267,942                       |
| Northeast   | \$4,646,483  | \$1,548,828                       |
| Southeast   | \$4,139,882  | \$1,379,961                       |

### Eligible Project Types:

- New
- Improvement
- Maintenance

## Fiscal Sponsorship Opportunities

### What is Fiscal Sponsorship?

A fiscal sponsor is a nonprofit organization that provides fiduciary oversight, financial management, and other administrative services to help build the capacity of charitable projects.

### Why Fiscal Sponsorship for WYS?

Funds created within the Fiscal Sponsorship projects can be used to build WYS reserves as discussed at the APFM to provide financial stability for Membership. Additionally, funds can be used to create NEW “WYS Field Development Fund” as operated historically.

### Fiscal Sponsorship Proforma -COAF (*Internal Only*)

Considering a 5% fiscal sponsorship fee:

Worst Case Scenario: \$2.5 Million Funds Rewarded =  
Income/Revenue = \$125,000 minus \$17,500 expenses -  
**\$107.5K Net**

Mid Case Scenario: \$6 Million Funds Rewarded =  
Income/Revenue = \$300,000 minus \$42,000 expenses  
- **\$258 K Net**

Best Case Scenario: \$10 Million Funds Rewarded =  
Income/Revenue = \$500,000 minus \$70,000 expenses  
- **\$430 K Net**

Max Case Scenario: \$15 Million Funds Rewarded =  
Income/Revenue = \$750,000 minus \$105,000  
expenses - **\$645 K Net**





PARKSIDE



## Parking Lot

pg 1

- Soccer for success connection to clubs
- marketing/connection of WYS programs to associations
- City Tournament & Rec Cup Scheduling to Avoid CONFLICTS in Scheduling.
- Curt Carroll Suggestion: if you travelled more than 2hrs to get to APFM, Consider a Reimbursement Amount

## Parking Lot pg 2

APFM 1-28-23

OJM - Timing of drops, different systems, counting players  
FAQ Spring + fall connectivity, automatic registration around tryouts  
Association fees included

- Field committee - Access to Grants + Programs (field)
- INDOOR SOCCER Alignment w/WYS
- Any Rec Cup fees Communicated By 3/1/2023
- AGM - who is Retiring from Board? Jill Felipe

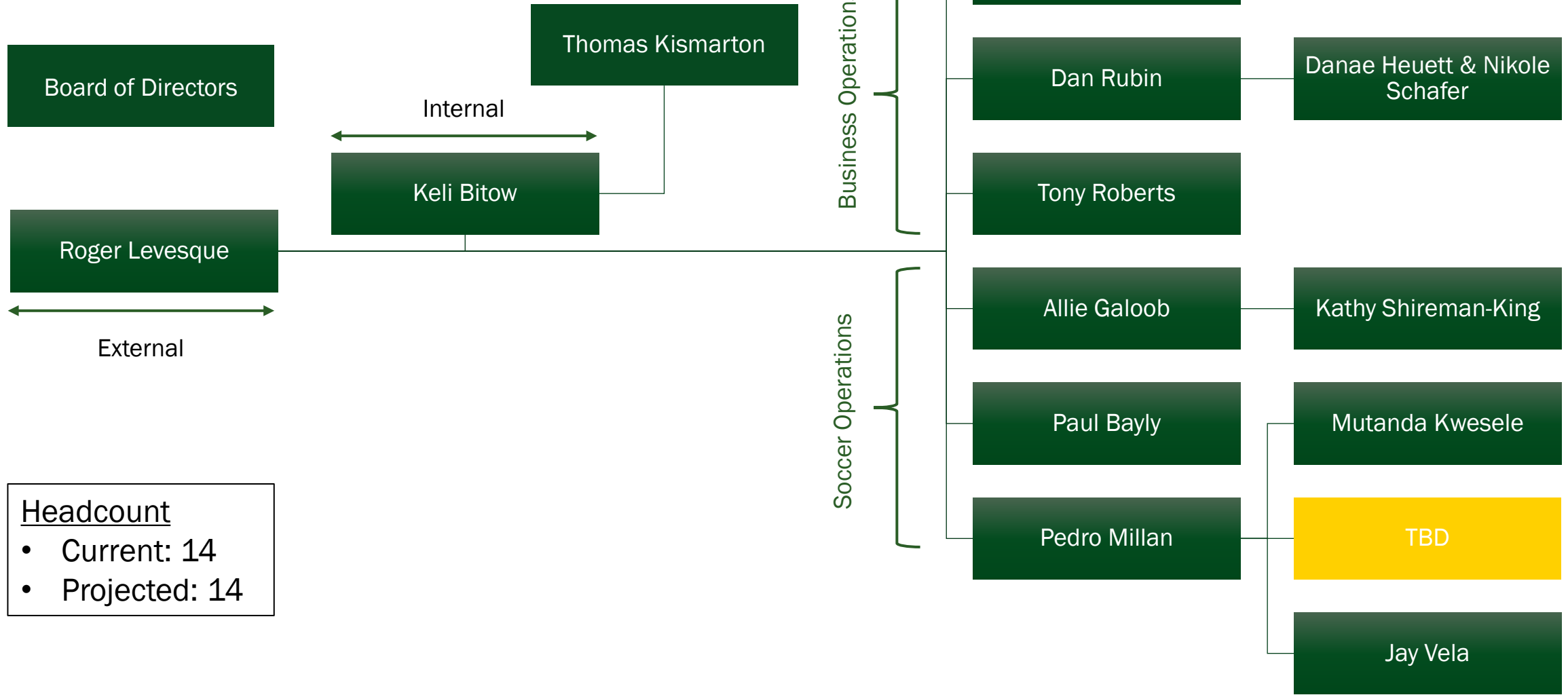




# THANK YOU

Board Meeting | March 2, 2023

# WYS | MEET THE TEAM



Headcount

- Current: 14
- Projected: 14



# TEAM OBJECTIVES | THROUGH FEBRUARY 2023



Core Objective | Listen, learn, over-communicate (internal & external), and execute

## PRIMARY ESSENTIAL GOALS (PEGs)

### PEG #1 | Develop key competencies to execute program plans that deliver value to Membership. Surprise & delight when possible.

- Staffing
- Eastern / Central Washington growth
- Coaching Education
- Cups
- Revenue Generation via Corporate Partnerships and Fundraising
- WYS Foundation Programming | S4S, Let Her Play / Coach, TOPSoccer, Soccer For All
- EPD | ODP Championships & Portugal

### PEG #2 | Invest in League development.

- Engage Member Associations in a meaningful way
- Leverage / build on established platforms (WISL, NPSL, SSUL, etc.)
- Focus on Recreational & Select playing levels first
- Plan for the long-term strategic growth across all levels of play

### PEG #3 | Professionalize communication to deliver relevant information to Membership.

- Promote Core Programs, e.g., Cups
- USSF / USYS Initiatives
- Support campaigns, e.g., Respect
- Celebrate Membership Moments
- Provide operational info, e.g., SafeSport
- Share other relevant info